

MERMAID MARINE AUSTRALIA LTD

# INVESTOR UPDATE March 2007









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## Earnings growth continues in 2007...

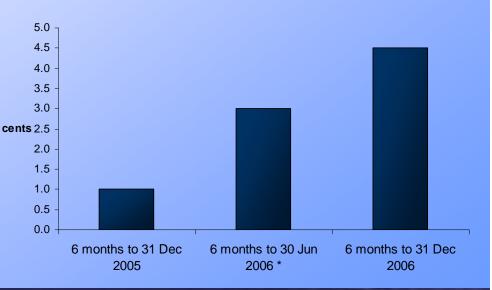
## Net profit after tax for the first half of \$6.3M



#### Net Profit after tax

## Earnings per share for first half of 4.5c

#### Earnings per share



\* Excludes profit on sale of manning business.



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## Revenue Growth and Margin Growth...

	6 months ended 31 Dec 2006	6 months ended 30 Jun 2006 *	6 months ended 31 Dec 2005
Revenue	\$51.7M	\$39.6M	\$27.1M
EBITDA	\$13.5M	\$10.1M	\$5.1M
EBITDA / Revenue	26.1%	25.5%	18.9%
EBIT	\$10.6M	\$7.7M	\$3.3M
EBIT / Revenue	20.5%	19.4%	12.2%
NPAT	\$6.3M	\$4.1M	\$1.5M
NTA per share	47c	43c	38c
Earnings per Share	4.5c	3.0c	1.0c

\* Excluding sale of manning business.





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## Segment Earnings Summaries...

		Vessels		ę	Supply Base	9	ł	Eng & Labou	ır
	6 months ended 31 Dec 2006	6 months ended 30 Jun 2006	6 months ended 31 Dec 2005	6 months ended 31 Dec 2006	6 months ended 30 Jun 2006	6 months ended 31 Dec 2005	6 months ended 31 Dec 2006	6 months ended 30 Jun 2006 *	6 months ended 31 Dec 2005
	\$M	\$M							
Sales to Customers	44.7	32.8	20.7	6.8	5.4	4.5	-	1.1	1.6
EBITDA	13.3	8.7	4.9	2.0	2.4	0.9	-	0.4	0.2
EBITDA / Sales Revenue	29.8%	26.5%	23.7%	29.4%	44.4%	20.0%	-	36.4%	12.5%
EBIT	11.2	7.2	3.8	1.3	1.7	0.3	-	0.4	0.1
EBIT / Sales Revenue	25.1%	22.0%	18.4%	19.1%	31.5%	6.6%	-	36.4%	6.2%

\* Excluding profit on sale of manning business.





## Group Liquidity Analysis...

	31 Dec 06	30 Jun 06	31 Dec 05
Gearing % (Net Debt / Equity)	85.3%	83.2%	61.4%
Interest Cover (EBIT / Interest Expense)	5.1x	4.9x	2.9x
Current Ratio (Current Assets / Current Liabilities)	1.5x	1.3x	1.9x
Interest Bearing Liabilities	\$59.5M	\$56.4m	\$38.7M
Capital Expenditure (6 month period)	\$10.8M	\$31.1M	\$14.5M
Cash at Bank	\$2.8M	\$6.0M	\$6.2M

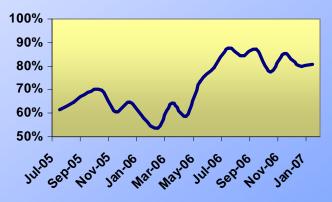




## Our 4000 – 6000 BHP market remains strong globally...

- Global Offshore Fleet utilisation at record high levels
- Spot rates in South East Asia currently stronger than the Australian market
- New build order book full until late 2009
- Average age of sector fleet ~ 26 years old
- Oil majors demanding high specification vessels as water depths increase and marine skill base is depleted
- Drilling rig order book at record high levels and chartered until well past 2010
- Marine personnel in short supply world wide

#### MMA LARGE FLEET UTILISATION



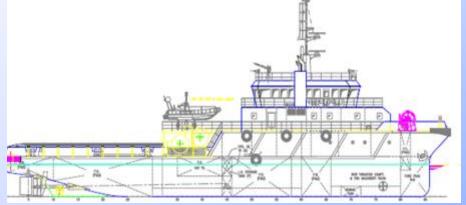


## New Build Program...

#### 50 M OSV - Mermaid Sound

- Delivering April 2007
- Contracted for 5 years to Woodside Petroleum for Enfield FSPO support.





#### **54M MPV**

- Under construction in China
- Delivery April 2008
- Multipurpose Survey / Supply vessel



The pipeline of new projects in our key operating areas is extensive...

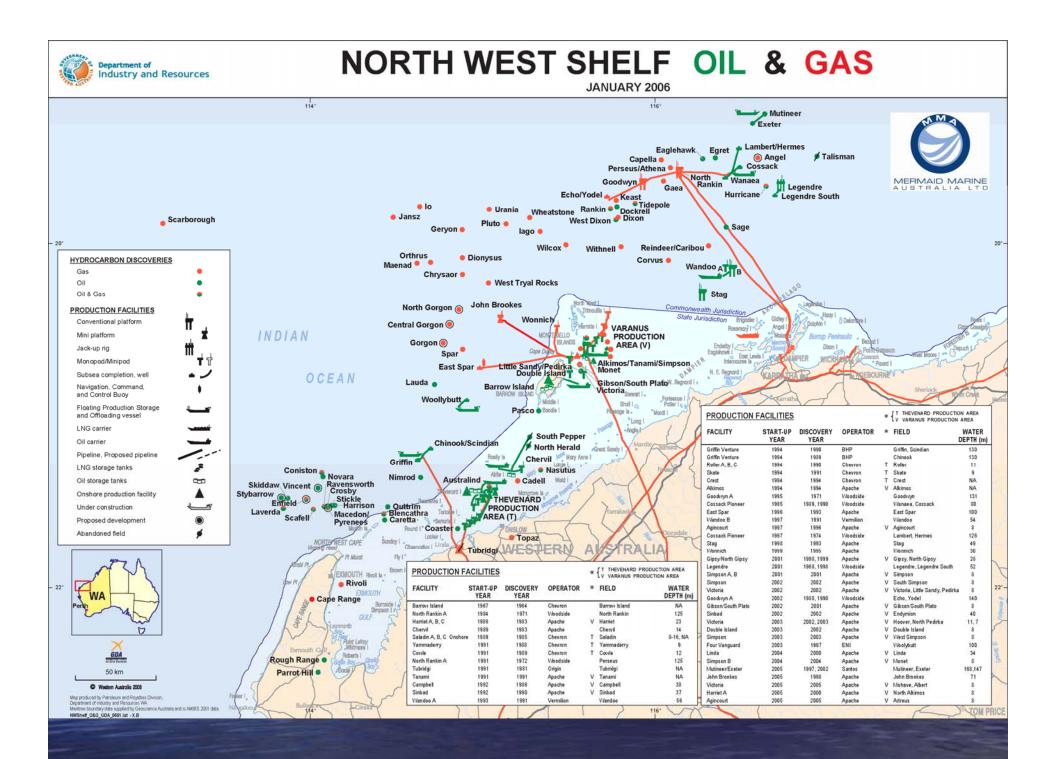
### **Dampier – North West Shelf**

Woodside	Pluto LNG Project
	Train V – extension of North West Shelf JV LNG Project
	Perseus over Goodwin LNG Project
	Angel LNG Project
	Vincent oil Project
Chevron	Gorgon LNG Project
BHP	Stybarrow oil Project
	Pyrenees oil Project
Hess	\$500m Drilling Program

### **Broome - Browse Basin**

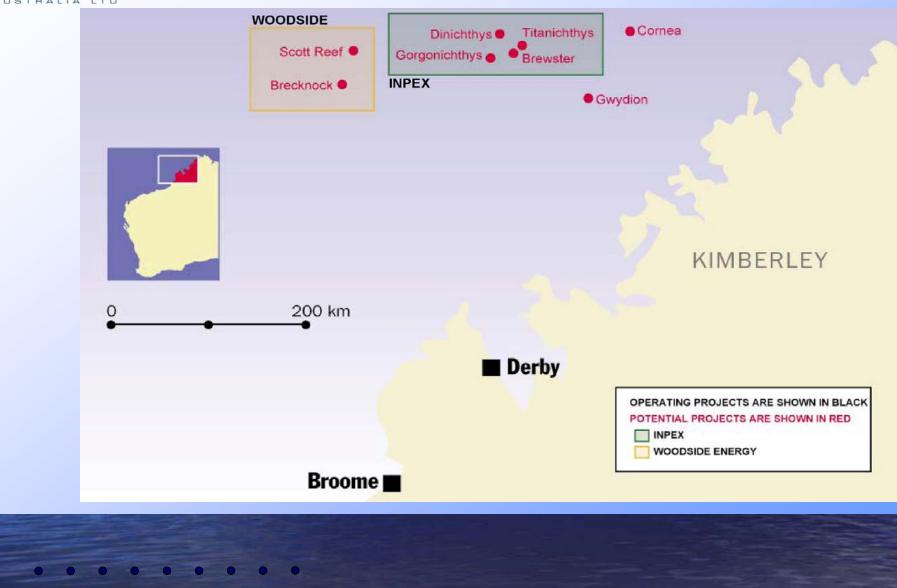
Woodside	Browse (Torosa, Brecknock and Calliance fields) Gas Project
Shell	Browse Basin Gas Project
Inpex	Ichthys Gas Project

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Broome – Browse Basin Gas...





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## Going Forward...

- Deliver Mermaid Sound into Woodside Project
- Continue to charter in vessels as appropriate
- Pursue opportunities to expand our vessel capability outside our current operating niche
- Build on emerging Dampier supply base opportunities
- Consolidate Broome supply base as preferred supplier to oil & gas market in Browse Basin region
- Continue to grow relationships with owners and operators in SE Asia and beyond





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## Market Snapshot...

Share Price at 05 March 07:1.22 centsIssued Share Capital:140.1 MMarket Capitalisation:\$170.9 M



Substantial Shareholders:	Number of Shares:	% of Issued Capital:
Thorney Pty Ltd	12,428,400	8.87%
Invesco Australia Ltd	11,360,490	8.11%
Delmark Investments Pty Ltd (Alan Birchmore)	11,130,000	7.95%
Babcock and Brown Australia Infrastructure Pty Ltd / Ariadne Australia Ltd – IIM Unit Trust	7,172,402	5.12%



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For further information please contact...

## Jeffrey Weber MANAGING DIRECTOR Eagle Jetty, 20 Mews Road Fremantle WA 6160 TEL (+61) 8 9431 7431 FAX (+61) 8 9431 7432 MOB 0418 855 275 EMAIL jeff.weber@mma.com.au WEB www.mma.com.au

## Peter Raynor

CHIEF FINANCIAL OFFICER / COMPANY SECRETARY Eagle Jetty, 20 Mews Road Fremantle WA 6160 TEL (+61) 8 9431 7431 FAX (+61) 8 9431 7432 MOB 0418 901 620 EMAIL peter.raynor@mma.com.au WEB www.mma.com.au

